Values in the Post COVID Market; Where are we today

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COVID 19 RAMPANT INFLATION



BIG PICTURE

MAIN ECONOMIC INDICATORS

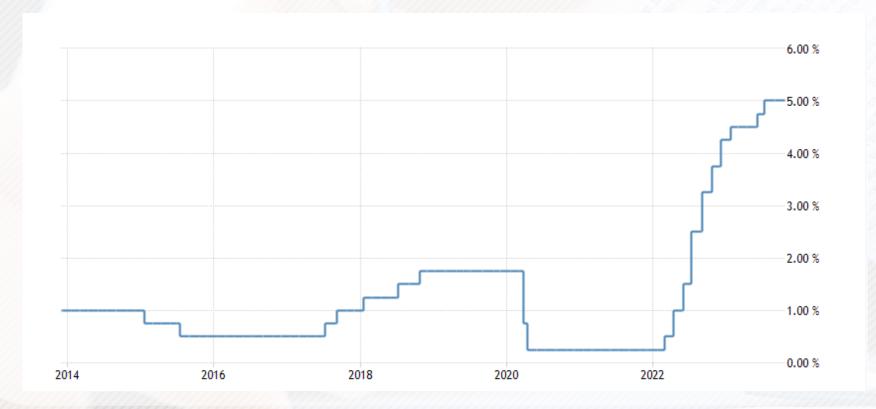
Indicator	Canada	US	
Where we were: August 2022			
Consumer Price Index (CPI): 2021-2022	7.60%	8.5%	
Producer Price Index (PPI): 2021-2022	14.3%	9.8%	
Unemployment Rate (2022):	4.90%	3.5%	

Where we are: Q3 2023		
Consumer Price Index (CPI):	3.80%	3.69%
Producer Price Index (PPI): 2022-2023	0.4%	2.2%
Unemployment Rate (2023):	5.50%	3.8%



BIG PICTURE

Interest Rates



Source: Bank of Canada



CONSTRUCTION COSTS

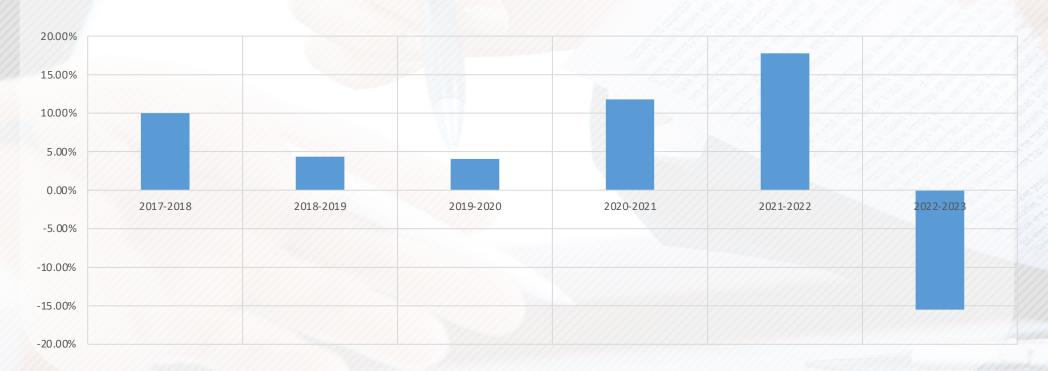


COST TRENDS LABOUR



CONSTRUCTION INDUSTRY IN CANADA

INVESTMENT IN BUILDING CONSTRUCTION - CANADA

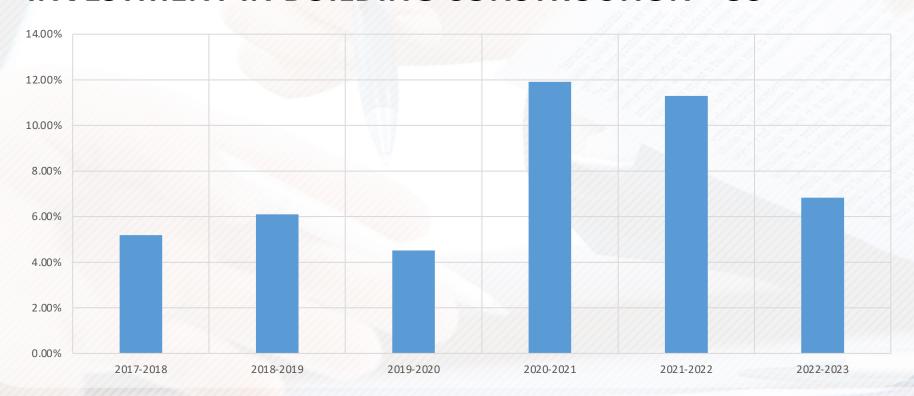


Source: Statistics Canada. Table 34-10-0175-01 Investment in Building Construction



CONSTRUCTION INDUSTRY IN US

INVESTMENT IN BUILDING CONSTRUCTION - US

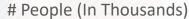


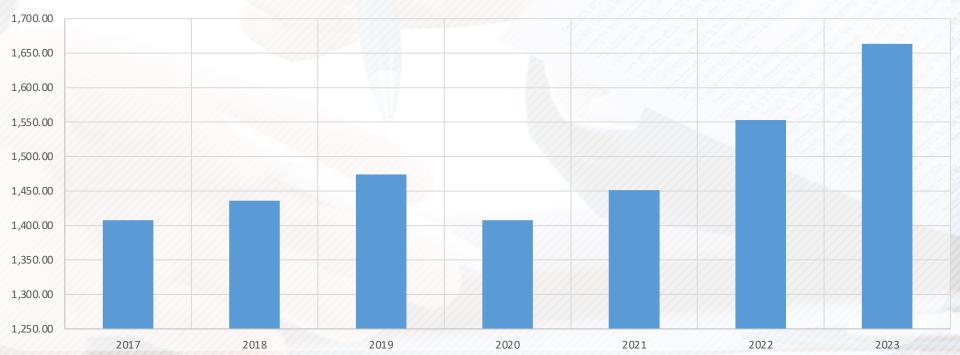
Source: U.S. Census Bureau



CONSTRUCTION INDUSTRY IN CANADA

LABOUR FORCE (Construction Industry) - CANADA





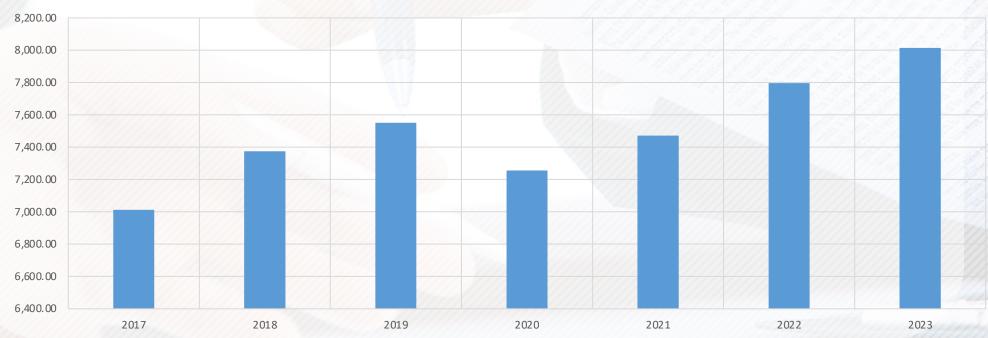
Source: BuildForce Canada



CONSTRUCTION INDUSTRY IN CANADA

LABOUR FORCE (Construction Industry) - US





Source: U.S. BUREAU OF LABOR STATISTICS



INITIAL CONCLUSIONS

 Construction investment seems to have peaked and is pulling back; this could be in impact of interest rates or post-COVID demand has started to catch up.

- Construction industry workforce has rebounded
 - Labour represents around 30%-40% of total costs in construction
 - 2022 Labour Costs increased at an estimated 4%-6%
 - 2023 We are seeing a slow down in the pace of increase nearing a stall



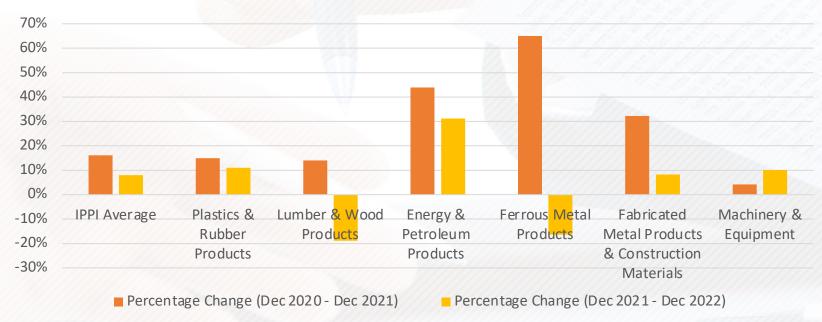
COST TRENDS MATERIALS



COST TRENDS: BUILDING MATERIALS

INDUSTRIAL PRODUCT PRICE INDEX (IPPI) - CANADA



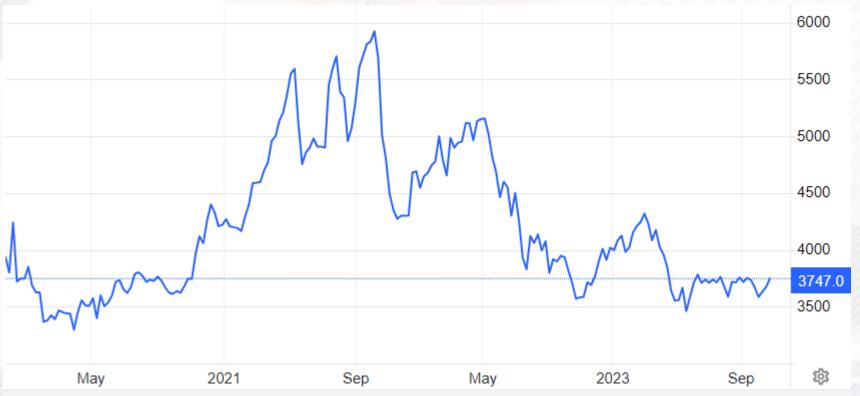


Source: Statistics Canada



COST TRENDS: BUILDING MATERIALS

CONSTRUCTION MATERIAL COST CHANGES - STEEL

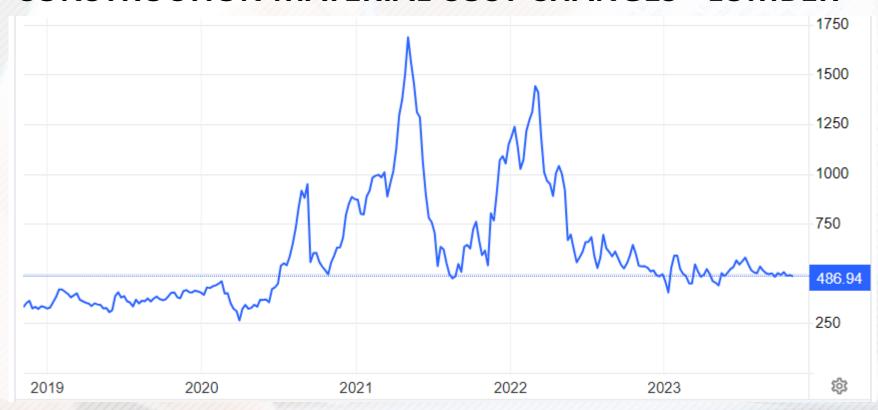


Source: Trading Economics



COST TRENDS: BUILDING MATERIALS

CONSTRUCTION MATERIAL COST CHANGES - LUMBER



Source: Trading Economics



CONCLUSIONS



CONCLUSIONS

Construction materials represent approximately **50%-60%** of total building costs

- 2021 Construction materials increased an average of 25%-30%
- <u>2022</u> Construction materials continued the increase on an average of **15%-20%**
- 2023 Just starting to see the stall or even beginning of pull-back in construction material prices.

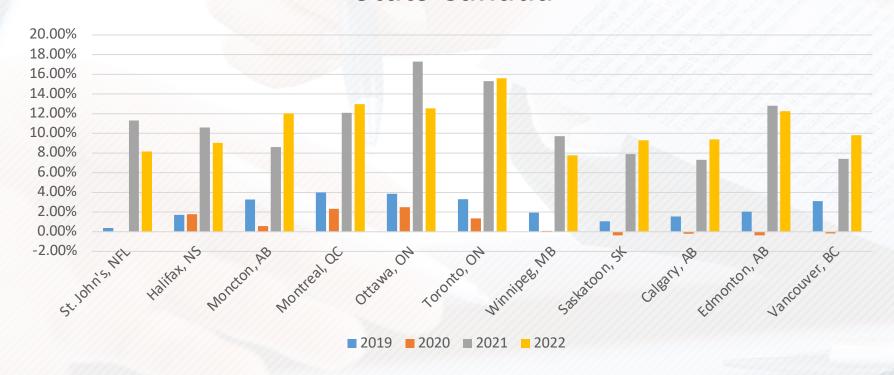


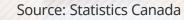
COST TRENDS REPORTED BY VARIOUS SOURCES



COST TRENDS: BUILDINGS

COST INCREASES FOR NON-RESIDENTIAL CONSTRUCTION Stats Canada







BUILDING COST TRENDS

COST INCREASE FOR BUILDING CONSTRUCTION Marshall and Swift

City	Fireproofed Steel Frame Class 'A'		Reinforced Fran			y Bearing alls	Wood	Frame	Metal Fran	ne & Walls
			Class 'B'		Class 'C'		Class 'D'		Class 'S'	
	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022
Halifax, NS	18.4%	10.9%	9.6%	10.4%	7.1%	10.8%	7.3%	10.9%	12.2%	9.6%
St. John's ,NFL	22.5%	12.1%	17.4%	10.6%	19.9%	8.3%	20.5%	10.2%	22.8%	9.9%
Quebec City, QC	19.5%	12.5%	11.2%	12.6%	10.1%	8.8%	10.2%	11.2%	14.0%	12.7%
Montreal, QC	19.4%	12.5%	13.8%	12.2%	13.6%	11.1%	14.8%	10.9%	17.8%	10.2%
Ottawa, ON	17.2%	12.4%	14.7%	9.3%	13.5%	9.2%	14.2%	9.1%	17.3%	9.0%
Toronto, ON	21.7%	10.3%	15.1%	9.7%	18.3%	8.6%	19.3%	8.5%	21.1%	9.1%
Windsor, ON	15.6%	12.6%	10.2%	10.2%	8.7%	9.7%	8.9%	9.8%	10.4%	10.8%
Sudbury, ON	19.5%	12.0%	15.2%	10.5%	14.3%	9.7%	14.7%	9.7%	19.0%	9.2%
Thunder Bay, ON	21.9%	9.3%	14.0%	8.5%	15.7%	8.3%	16.8%	8.6%	19.5%	8.8%
Winnipeg, MB	21.3%	15.3%	13.9%	12.4%	16.7%	12.1%	17.9%	11.4%	19.9%	10.4%
Regina, SK	18.0%	13.2%	11.9%	10.4%	14.8%	9.4%	15.4%	9.6%	18.1%	9.6%
Calgary, AB	16.9%	12.9%	10.6%	10.1%	10.9%	8.3%	1.2%	8.0%	14.4%	9.2%
Edmonton, AB	18.7%	12.3%	11.4%	10.0%	14.3%	9.0%	15.7%	8.5%	18.8%	9.5%
Vancouver, BC	17.7%	13.3%	8.0%	11.6%	8.2%	10.2%	10.9%	10.0%	12.4%	11.7%
Victoria, BC	21.1%	11.8%	12.5%	9.9%	16.7%	7.9%	17.2%	8.4%	19.6%	9.6%
National	18.6%	12.3%	12.2%	10.8%	12.8%	9.7%	13.8%	9.7%	16.5%	10.1%

Source: Marshall and Swift



COST TRENDS: BUILDINGS

COST INCREASES FOR BUILDING CONSTRUCTION RS MEANS GUIDE

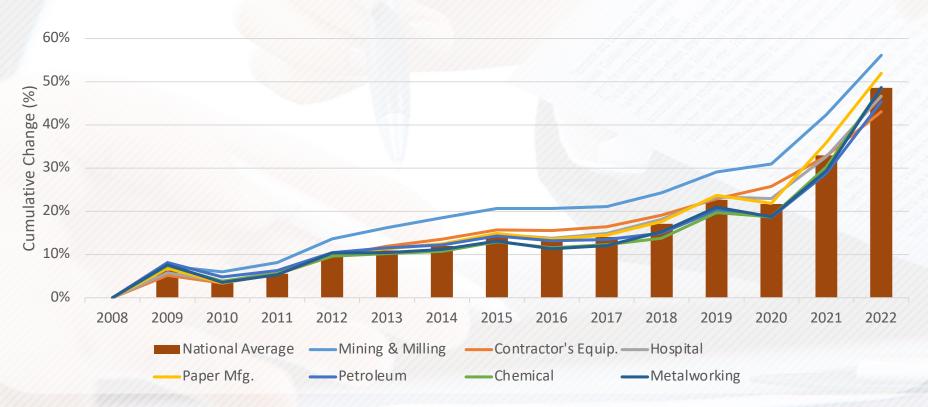


Source: RS Means Guide



COST TRENDS: MACHINERY & EQUIPMENT

EQUIPMENT COST INDEXES: BY INDUSTRY Suncorp Valuations Composite

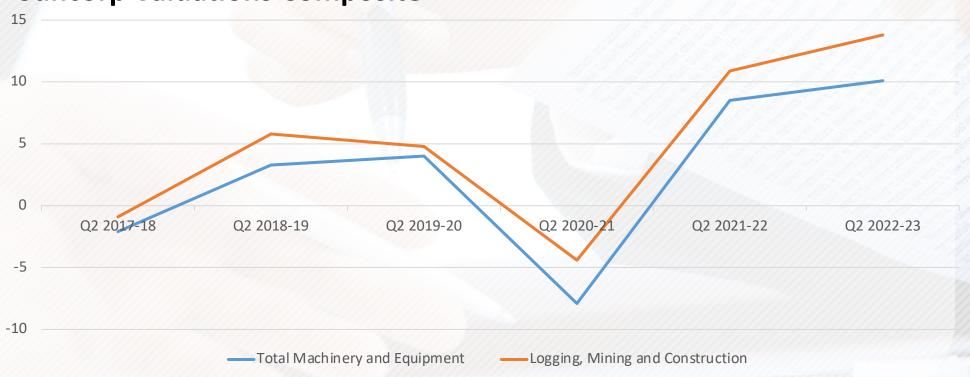




COST TRENDS: MACHINERY & EQUIPMENT

EQUIPMENT COST INDEXES: MINING

Suncorp Valuations Composite





CONSTRUCTION COSTS CONCLUDING THOUGHTS



CONSTRUCTION COSTS CONCLUDING THOUGHTS

- All sources reporting significant building construction cost increases for 2021 & 2022
 - 2021 Construction cost increase in the range of 12-18% depending on Construction Type and Location
 - 2022 Construction cost increase in the range of 10-12% depending on Construction Type and Location
- The pace of increase for 2023 is slowing/stalling.
 - Raw material prices have returned to pre-covid levels
 - Supply backlogs have generally caught up
 - Rapid interest rate increases starting to push pressure on new projects and markets

